



# Cisco Enterprise Agreement.



**CISCO**

Partner

Premier Integrator

Advanced Enterprise Networks Architecture  
Specialization

Advanced SP Architecture  
Specialization

Advanced Security Architecture  
Specialization

Easy to Buy. Easy to Consume. Easy to Manage.

The most cost-effective and simple way to manage your Cisco software  
and licensing across the whole portfolio of Cisco technologies.



The Cisco Enterprise Agreement (Cisco EA) is a single agreement between you and Cisco for a 3- or 5-year period for your entire organisation, which offers you a future-ready technology strategy that delivers:

**Business Agility**

The Cisco EA makes it easier to invest in technology when you need it – including flexible commitment levels and lower spending minimums.

**Simpler Experience**

Your organisation has a single renewal date, and common terms for your enterprise software and services purchases – all managed and controlled from one place.

**Unmatched Value**

The Cisco EA delivers preferred prices that reward increased commitments with invaluable benefits, including pricing incentives, True Forward financial predictability, and investment protection.



## Benefits

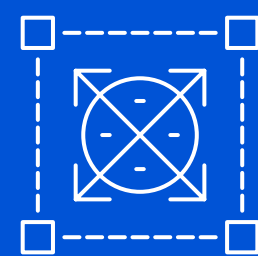
- The Cisco EA covers your entire organisation
- Price predictability and list price protection for the length of the agreement term
- Potential for significant cost-savings
- Simple IT estate management – one agreement, and one license renewal date for all of your Cisco hardware and software
- Flexibility to grow and respond to business needs with Growth Allowances, Cisco's True Forward process, and the ability to transfer unutilised licenses
- Ability to draw down, and increase software licenses, on-demand – at a fixed cost
- One workspace for management, visibility, licenses – to draw down or purchase, and direct access to software updates
- Greater protection from non-compliant hardware or software
- Access to Cisco's industry-leading software and services portfolio



Favourable Cisco EA Program Terms apply  
to your initial and future purchases across any  
of the five software and services portfolios:



**Networking  
Infrastructure**



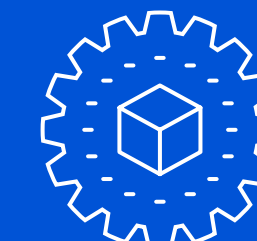
**Applications  
Infrastructure**



**Collaboration**



**Security**



**Services**



Are you ready to  
explore the benefits  
of a Cisco Enterprise  
Agreement?

To find out more, please get in touch.

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# Speak to an expert